319

# The Chain Spread of Online Knowledge Transfer Process and Equivalence

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**Abstract:** The theoretical basis and interest-driven online knowledge transfer mechanism for the chain of knowledge transfer are explored. According to the network structure and the spread state of network nodes, we identify the online knowledge transfer network communication mode. Through the dissemination of the network structure and knowledge transfer state of the network nodes, we identify the chain dissemination of knowledge transfer networks and other online properties and also provide theoretical guidance. At last, we explore alternative node spread in important nodes in the chain, so as to organize the transfer of knowledge and effective practice. We also put forward some advice to promote the behavior of knowledge transfer.

Keyword: BBS, Chain spread, Equivalence, Knowledge management, Knowledge transfer, Online network.

#### **1. INTRODUCTION**

In the market, competition deterrence generated by the product itself has been slowly eliminated, product diversification competitive advantage has been lost with the enhancement of competitors' "moderate imitate force". However, the behavior of the knowledge transfer process provides a reliable way for the organization to obtain the more sustainable competitive advantage.

When, problems are encountered in the organizational environment, the individual needs necessary information to solve the problems and then transfer the information to individuals' or organization's knowledge. Therefore, the "code" and "interpretation" constitute two important stages of the whole knowledge transfer chain process.

"Encoding" is a process of knowledge transfer from "grassroots" to "high-level" which transfers the knowledge from individual storage to the organizations'. While "interpretation" phase is the stage of transfer the organization's knowledge to the user knowledge (Garavelli *et al.*, 2002) [1].

Thus, the effective knowledge transfer process should include two stages: first, the individuals (or other organizations) pass the knowledge to the organization; second, the individuals obtain that knowledge and solve specific problems. There are two kinds of organizational knowledge flow stream which are inflows and outflows. When the organizations cannot solve the current problems with their own knowledge, they should acquire new knowledge flows in order to adapt the current situation (Nonaka, 1994) [2-6]. Therefore, when the organizations not only stores knowledge, but also learn from it, a complete process of knowledge transfer can be formed (Sharon Watson, 2006) [5].

This paper is organized as follows. The second part introduces the social exchange in knowledge transfer. The third part deduces the equivalence measure of online knowledge transfer network. The conclusions are given in section 4.

# 2. SOCIAL EXCHANGE THEORY IN KNOWLEDGE TRANSFER

"Knowledge Contribution" is the first step in the chain of knowledge transfer process which is a benefit act for the organization. Why will individuals or other organizations maintain this behavior? Or why would individuals involve themselves in such cooperative behavior with the absence of a formal return?

In fact, the Organizational knowledge transfer process is the process by which the teams or organizations affect the other individuals or organizations (Argote & Ingram, 2000). According to the social exchange theory, unequal phenomenon may lead to the loss of social independence. In order to maintain the independence of social interaction, the individual requires strategic resources, alternative resources, and reducing the coercive power of individuals (Blau, 1964) [7]. And effective use of existing organization knowledge is the "effective incentives" to force the other organizations to provide information and knowledge. The knowledge transfer process begins from this "effective incentives". It's also the driving factor of the organizations (or individuals) knowledge transfer behavior [8]. When individuals' knowledge is insufficient, they need "foreign" knowledge to complete their work. If someone looks forward to obtain valid knowledge, they will attract and generate knowledge transfer process effectively. Therefore, the "effective incentives" can generate the motivation of knowledge transfer and also generate continuous chain process of knowledge transfer.

# 3. INTEREST-DRIVEN MECHANISM IN KNOWL-EDGE TRANSFER

Holtshouse (1998) proposed the concept of "knowledge flow": knowledge can flow between knowledge providers and knowledge demanders [9]. Johansson (2004) divided the knowledge flow into two types: the first type is based on the exchange; the second type is the switching spillovers of the knowledge transfer [10]. This paper discusses the knowledge flow based on the knowledge exchange. According to Hothouse, if the knowledge can't flow effectively within the organization, it cannot be effectively utilized. The "knowledge flow" is the selective "push" process for the knowledge providers, and the "knowledge flow" is the selective "pull" process for the knowledge demanders (Holtshouse, 1998) [9]. This paper draws Zuo Meiyun's "knowledge potential" point of view and promotes Holtshouse's "knowledge flow" concept to the organization's internal and external perspective [11].

Only when there are individual differences in information dissemination, can the online information data be transmitted. According to Zuo Meiyun (2004), the knowledge can be transferred from the low content ones to the high content ones. There are three aspects to determine the level of knowledge of the potential: the amount of knowledge, the quality of knowledge and the knowledge structure [12].

# 4. EQUIVALENCE MEASURE OF THE KNOWL-EDGE TRANSFER CHAIN PROCESS

After the recognition of nodes of the high and low potential benefits, what could we do to avoid the resignation hazards of individuals? We not only improve the incentives for human capital management organization factors identified outside, but also minimize the importance of individual's resignation. Through the dissemination of knowledge transfer chain in peer measure, explore alternative node chain propagation of important nodes.

The analysis of peer networks includes the following three "reciprocity": ① structural equivalence analyzes whether an actor is replaced without changing the relationship between the structures of the network under conditions and other actors. ② auto-morphism reciprocity concerns sub-graph nodes in the collection that does not destroy the structure of the network location under conditions and replace another set of nodes. ③ rules of reciprocity, analysis of network nodes and occupies the same position in the network nodes for others, such as relationships. Here the main analysis of knowledge transfer networks such as chain transfer, and recognition of different chain structure is irreplaceable in the network, so the main rules of the overall analysis of the structure and node are of peer-to-peer nature [13].

#### 4.1. Construction of Knowledge Transfer Network

We take the real forum records of certain enterprise's BBS as the analytical master of the knowledge transfer network in this paper. This online knowledge transfer network is made up of posting individuals which connected with each other. We use  $N = \{1, 2, L_{i,Ln}\}$  to denote the individuals in the online knowledge transfer network. Individuals' line directions are decided by reply posting direction. We select the two departments' BBS Replies record as a key analytical content. The former is company's business units and the latter is the company's background support department. These two sectors' knowledge transfer amount is usually large compared to the other sectors, so it's relatively easy to render regularity exclude statistical error, and will be referred to simply as advice-4 and the advice-5.

#### 4.2. Equivalence Measure of the Overall Structure

The chain structure of the network relationship can be considered as the structure reciprocity if there is no change of the chain structure and properties when the two nodes' swap positions. The substance of the structure reciprocity is to explore the node consistency in different locations of the network.

#### (1) Similarity Analysis of Cross-Sectional

We introduce the concept of cross-section to analysis the degree of the two nodes' structure consistency. In the directed network, the interface of j means the i-th row j-th column data in the connectivity matrix. This data reflects the relationship of the node j and other nodes. Therefore, the structure reciprocity of the two nodes turns into the cross-section consistency of the two nodes' matrix.

After doing the cross-section analysis of advice-4 and advice-5, we obtain the section similarity matrix (Figs. 1a, 2a) and clustering result (Figs. 1b, 2b).

According to Fig. (1c): 1 33 nodes are divided into 22 categories in the similarity of the 1.00 level, nodes are divided into a 7, 27, 2, 29, 21, 32, 4, 31, 32, 10, 30 groups which has the similar action and with similarities in the structure of chain structure; (2) 3, and 9 have the similar properties with the similarity level of 0.850; in the similarity level of 0.802, node 5 and 22 have similar properties; ③ at the similarity level of 0.215, 21 and 26 are combined with other nodes, indicating that the gap between nodes 21 and 26 are the maximum compared to the other nodes; ④ the 7<sup>th</sup> node and the node No. 28, 18, 24, 25 combined into one category at the similarity level of 0.695, description No. 25 nodes and the 7th node has a chain propagation structural similarity at the 0.695 level. The results indicate that these nodes have the structural similarity at a high level of similarity. If these nodes exchange positions, they may not change the network structure.

Structural Equivalence Matrix

											Annou						cheny
rood											0.54						0.20
pltf	-0.05	1.00	-0.06	-0.03	0.56	-0.03	0.70	0.56	8.47	-0.03	0.37	1.00	-0.05	8.47	-0.10	-0.12	0.37
blessedareye	-0.09	-0.06	1.00	0.56	0.26	-0.06	-0.09	-0.11	0.85	-0.06	0.39	-0.06	0.80	-0.09	-0.13	0.03	0.12
HELP	-0.05	-0.03	0.56	1.00	-0.06	-0.03	-0.05	-0.06	0.47	-0.03	0.37	-0.03	0.70	-0.07	0.00	0.29	-0.09
smallcai	0.36	0.56	0.26	-0.06	1.00	-0.06	0.36	0.26	0.52	-0.06	0.67	0.56	0.36	0.20	-0.18	-0.21	0.67
seventy	-0.05	-0.03	-0.06	-0.03	-0.06	1.00	-0.05	-0.06	-0.07	-0.03	-0.09	-0.03	-0.05	-0.07	-0.10	0.29	-0.09
shingo	-0.07	0.70	-0.09	-0.05	0.36	-0.05	1.00	0.70	0.29	-0.05	0.20	0.70	-0.07	0.29	-0.14	-0.17	0.20
lululala	-0.09	0.56	-0.11	-0.06	0.26	-0.06	0.70	1.00	0.20	-0.06	0.12	0.56	-0.09	0.20	-0.18	-0.21	0.12
liusf	-0.10	0.47	0.85	8.47	0.52	-0.07	0.29	0.20	1.00	-0.07	0.54	0.47	0.68	0.26	-0.16	-0.03	0.30
cleolady	0.70	-0.03	-0.06	-0.03	-0.06	-0.03	-0.05	-0.06	-0.07	1.00	0.37	-0.03	-0.05	-0.07	0.34	0.00	-0.09
Announcer	0.54	0.37	0.39	0.37	8.67	-0.09	0.20	0.12	0.54	0.37	1.00	0.37	0.54	0.05	0.01	-0.06	0.52
OMTU	-0.05	1.00	-0.06	-0.03	0.56	-0.03	0.70	0.56	0.47	-0.03	0.37	1.00	-0.05	0.47	-0.10	-0.12	0.37
wsg	-0.07	-0.05	0.80	0.70	0.36	-0.05	-0.07	-0.09	0.68	-0.05	0.54	-0.05	1.00	-0.10	-0.09	0.12	0.20
qoiooo	-0.10	0.47	-0.09	-0.07	0.20	-0.07	0.29	0.20	0.26	-0.07	0.05	0.47	-0.10	1.00	0.25	-8 5	0.05
iwo	0.17	-0.10	-0.13	0.00	-0.18	-0.10	-0.14	-0.18	-0.16	0.34	0.01	-0.10	-0.09	0.25	1.00	-USD	-0.07
Saraphine	-0.11	-0.12	0.03	0.29	-0.21	0.29	-0.17	-0.21	-0.03	0.00	-0.06	-0.12	0.12	-0.25	-0.10	1.00	0.05
chenyiling	0.20	0.37	0.12	-0.09	0.67	-0.09	0.20	0.12	0.30	-0.09	0.52	0.37	0.20	0.05	-0.07	0.05	1.00
CONGHUA	-0.05	-0.03	-0.06	-0.03	-0.06	-0.03	-0.05	-0.06	-0.07	-0.03	0.37	-0.03	-0.05	-0.07	-0.10	-0.12	0.00
ustoo	0.47	-0.05	-0.09	-0.05	-0.09	-0.05	-0.07	-0.09	-0.10	0.70	0.54	-0.05	-0.07	-0.10	0.17	-0.11	-0.08
spdf	-0.09	0.34	0.08	-0.10	0.54	-0.10	0.17	0.08	0.25	-0.10	0.45	0.34	0.17	0.02	-0.11	-0.01	0.45
SpiritRain	0.04	0.00	-0.06	-0.16	0.06	-0.16	0.23	0.33	-0.04	-0.16	0.01	0.00	-0.22	-0.04	-0.15	-0.40	0.01
MPC	-0.07	0.70	0.36	-0.05	0.80	-0.05	0.47	0.36	0.68	-0.05	0.54	0.70	0.47	0.29	-0.14	-0.17	0.54
lvzhe	0.70	-0.03	-0.06	-0.03	-0.06	-0.03	-0.05	-0.06	-0.07	1.00	0.37	-0.03	-0.05	-0.07	0.34	0.00	-0.09
Judge	0.47	-0.05	-0.09	-0.05	-0.09	0.00	-0.07	-0.09	-0.10	0.70	0.20	-0.05	-0.07	-0.10	0.17	-0.11	-0.13
									0.47					-0.07			
tramper	-0.05	-0.03	0.56	-0.03	-0.06	-0.03	-0.05	-0.06	0.47	-0.03	-0.09	-0.03	-0.05	0.00	-0.10	-0.12	-0.09
NeoMichael	-0.07	0.70	-0.09	-0.05	0.36	-0.05	1.00	0.70	0.29	-0.05	0.20	0.70	-0.07	0.29	-0.14	-0.17	0.20
pker	0.47	-0.05	0.36	-0.05	0.80	-0.05	-0.07	-0.09	0.29	-0.05	0.54	-0.05	0.47	-0.10	-0.14	-0.17	0.54
skygragon	-0.05	1.00	-0.06	-0.03	0.56	-0.03	0.70	0.56	0.47	-0.03	0.37	1.00	-0.05	0.47	-0.10	-0.12	0.37

Fig. (1a). Advice – 4's similarity section matrix (part data).

HIERARCHICAL CLUSTERING OF EQUIVALENCE MATRIX

	2	2	2	1	1		2	2	2	1			2		2	1		1			1	3	1	1	2		3	2	1	3	1	3
Level	1	6	0	1	7	5	2	5	8	4	8	7	7	2	9	2	6	ó	3	9	3	24	8	9	4	1	1	3	8	8	5	3
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
1.000												X	х	X	œ	X						XXX					X	$(\mathbf{x})$	x	х		
0.850												X	х	X	œ	х			XX	X		XXX					X	$\langle x \rangle$	X	х		
0.802						XX	x					х)	x	X	œ	х			X	X		XXX					X	(X)	x	х		
8.722						XX	x					X	x	X	œ	x			XX	(X)	X	XXX					X	$(\mathbf{x})$	x	х		
0.695						XX	X	XX	х		XX	x	x	20	œ	x			XX	(X)	X	XXX	X	CX		XX	x	$(\mathbf{x})$	x	х		
8.661						XX	x	XX	х		XX	x	(XC)	(XC)	œ	x			X	(X)	x	XXX	X	CX		XX	(X)	(X)	x	х		
8.657						XX	x	XX	х		XX	x	(X)	(X)	œ	x			83	(X3	x	XXX	X	CX	X	(X)	x	(X)	x	х		
0.618						XX	X	XX	х		XX	x	x	(XI)	œ	x			X	(X)	(X)	XXX	X	CX	X	(X)	x	(X)	x	х		
8.682						XX	EX2	CXX	х		XX	x	(20)	(X)	œ	x			X	(X)	(X)	XXX	X	CX	X	(X)	(X)	(X)	x	х		
0.523				X	CX	XX	EX2	XX	х		XX	x	(X)	(X)	œ	x			83	(X3	(X)	XXX	X	CX	X	(X)	x	(X)	x	х		
8.514				X	CX:	CXX	EX2	XX	х		XX	x	x	(XI)	œ	x			X	(X)	(X)	XXX	X	CX	X	(X)	x	(X)	x	х		
8.419			XX	CX2	CX:	CXX	X2	XX	х		XX	x	(X)	xx	œ	x			X	(X)	(X)	XXX	X	CX	X	(X)	(X)	(X)	x	х		
8.487			XX	CX2	CX3	CXX	EX2	XX	х		XX	x	(X)	(X)	œ	x			83	(X)	(X)	XXX	X	CX2	222	(X)	x	(X)	x	х		
8.486			XX	CX2	CX3	CXX	EX2	XX	х	X	x	x	(X)	œ	œ	x			X	(X)	(X)	XXX	X	CX3	00	(X)	(X)	(X)	x	х		
8.287			XX	CX2	CX:	CXX	EX2	XX	х	x	x	x	(X)	(XI)	œ	x			XX	(X)	(X)	XXX	X	CX2	œ	(X)	x	(X)	x	х	X	XX
8.285			XX	CX2	CX:	CXX	X	XX	х	x	x	x	x	(X)	œ	x	X3	x	X	(X)	(X)	XXX	X	CX2	CX2	(X)	x	(X)	x	х	X	XX
8.215	X	CX	XX	CX2	CX:	CXX	EX2	CXX	х	x	x	x	(X)	(X)	œ	x	XX	x	X	(X)	(X)	XXX	X	CX2	00	(X)	(X)	$(\mathbf{x})$	x	х	X	XX
8.183	XX	CX 2	XX	CX2	CX:	CXX	X2	XX	x	x	x	x	x	(X)	œ	x	83	x	83	(X)	(X)	XXX	X	CX2	CX2	(X)	x	(X)	x	х	X	XX
0.122	XX	CX.	XX	CX2	CX:	CXX	EX2	XX	X	x	x	x	x	(XC)	œ	x	X3	(X)	(X)	(X)	(X)	XXX	X	CX2	CX2	(X)	x	(X)	x	х	X	XX
8.849	X	CX	XX	CX2	CX:	CXX	EX2	CXX	x	x	x	x	(XC)	œ	œ	x	x	(X)	(X)	(X)	(X)	XXX	X	CX3	C(2)	(X)	(X)	(X)	x	x	œ	x
8.888	XX	CΧ	XX	CX2	CX:	CXX	X2	XX	X	x	x	x	x	(XI)	œ	(X)	(X)	(X)	(X)	(X)	(X)	XXX	X	CX2	CX2	(X)	x	(X)	x	x	(X)	XX
-0.038	XX	(X)	CX3	CX2	CX:	CXX	EX2	XX	x	x	x	x	(XC)	(XC)	œ	(X)	x	(X)	cxp	(X)	(X)	XXX	X	CX2	CX2	(X)	x	(X)	x	x	(X)	xx
-8.867	X	(X)	(X)	CX)	CX:	CXX	x	CXX	x	x	x	x	x	(XC)	œ	x	x	(X)	(X)	(X)	(X)	CXXXX	CX2	(X)	00	(X)	x	(X)	x	x	(X)	XX

Fig. (1b). Advice – 4's structure clustering.

## (2) Multidimensional Scaling Description of the Cross-Section Similarity

Multidimensional scaling is the method of expressing the node similarity in the two-dimensional map. Thus, between the nodes we can see the visual similarity of chain propagation, and the clustering information can be obtained on different dimensions. Fig. (2a, b, c) show the data points with great similarity, which is similar to the analysis result of the closer in fig multidimensional scale cross-sectional. The number of nodes in advice-4 is 32, and the actual pressure index obtained is 0.045. The number of nodes in advice-5 is 18, and the actual pressure index obtained is 0.008 which is less than the value of the experience. The degree of fitness is good.

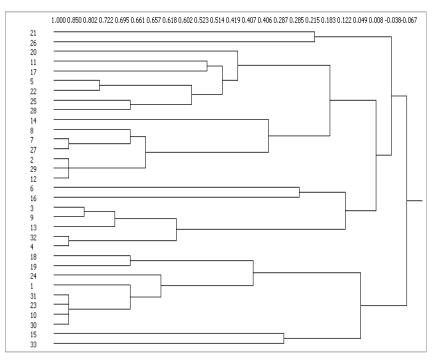


Fig. (1c). Advice - 5's clustering tree.

Structural Equivalence Matrix

	narcu	StarQ	it	bound	ру	jinny	Diabl	ozcsd	dogX	ninet	Super	ft	tyllr	wahj	StriG	nonop	conze	hyne
marcus	1.00	0.14	0.25	0.00	0.30	0.29	0.00	0.17	0.00	0.00	0.33	0.14	0.67	0.00	0.33	0.00	0.25	0.33
StarQ	0.14	1.00	0.38	0.13	0.25	0.44	0.25	0.38	0.00	0.00	0.25	0.11	0.17	0.22	0.00	0.25	0.13	0.14
it	0.25	0.38	1.00	0.00	0.20	0.25	0.17	0.33	0.00	0.00	0.29	0.13	0.20	0.14	0.00	0.17	0.33	0.25
boundary	0.00	0.13	0.00	1.00	0.20	0.11	0.25	0.00	0.00	0.50	0.00	0.17	0.00	0.00	0.00	0.00	0.00	0.00
py	0.30	0.25	0.20	0.20	1.00	0.33	0.10	0.33	0.10	0.10	0.30	0.44	0.20	0.09	0.10	0.22	0.11	0.10
jinnylee	0.29	0.44	0.25	0.11	0.33	1.00	0.22	0.11	0.00	0.00	0.22	0.30	0.14	0.09	0.13	0.22	0.25	0.00
DiabloLK	0.00	0.25	0.17	0.25	0.10	0.22	1.00	0.17	0.00	0.00	0.20	0.14	0.00	0.17	0.00	0.20	0.25	0.00
ozcsdoq	0.17	0.38	0.33	0.00	0.33	0.11	0.17	1.00	0.00	0.00	0.29	0.40	0.20	0.33	0.00	0.67	0.20	0.25
doqX	0.00	0.00	0.00	0.00	0.10	0.00	0.00	0.00	1.00	0.00	0.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ninety	0.00	0.00	0.00	0.50	0.10	0.00	0.00	0.00	0.00	1.00	0.00	0.20	0.00	0.00	0.00	0.00	0.00	0.00
SuperColin	0.33	0.25	0.29	0.00	0.30	0.22	0.20	0.29	0.20	0.00	1.00	0.25	0.40	0.29	0.20	0.14	0.17	0.20
ft	0.14	0.11	0.13	0.17	0.44	0.30	0.14	0.40	0.00	0.20	0.25	1.00	0.17	0.17	0.20	0.52	1.17	0.00
tullr	0.67	0.17	0.20	0.00	0.20	0.14	0.00	0.20	0.00		0.40	0.17	1.00	0.00	0.50	0.	.00	0.50
wahi	0.00	0.22	0.14	0.00	0.09	0.09	0.17	0.33	0.00	0.00	0.29	0.17	0.00	1.00	0.00	0.40	0.20	0.00
StriGes	0.33	0.00	0.00	0.00	0.10	0.13	0.00	0.00	0.00	0.00	0.20	0.20	0.50	0.00	1.00	0.00	0.00	0.00
monopoly	0.00	0.25	0.17	0.00	0.22	0.22	0.20	0.67	0.00	0.00	0.14	0.50	0.00	0.40	0.00	1.00	0.25	0.00
conzentr	0.25	0.13	0.33		0.11	0.25	0.25	0.000	0.00			0.17	0.00	0.20	0.00	0.25	0.00	0.00
hyne	0.33	0.14	0.25	0.00	0.10	0.00		0.25		0.00		0.00		0.00		0.00		0.00

Fig, (2a). Advice – 5's similarity section matrix (part data).

As can be seen from the above analysis, advice-4 has the greater similarity compared to advice-5, i.e. the nodes' sectional similarity in advice-4 is higher, and the interchangeability between nodes chain is also much greater.

### 4.3. Equivalence Measure of the Node Rules

Equivalence of the node rules describes the same type of network communication node in the network chain structure. It also refers to the relationship of some nodes and the other nodes with respect to the same position. There are two RE-GE algorithms to measure the node rules equivalence: algorithms given class REGE algorithm and continuity REGE algorithm. Advice-4 and advice-5 are assigned directed networks, so we choose the continuity REGE selection algorithm for analysis.

# (1) Continuity REGE Algorithm

We put the betweenness centrality and degree centrality of advice-4 and advice-5 together .The degree centrality is used to measure the transact capacity of the nodes in the network and the betweenness centrality is used to measure the node's control ability. We can use it to analysis the interval distribution in Fig. (3a, b).

# HIERARCHICAL CLUSTERING OF EQUIVALENCE MATRIX

			1				1	1	1				1	1	1		1	1
Level	9	4	0	5	2	6	4	2	6	8	7	3	7	1	3	1	5	8
		-		$\overline{}$	-		-	-	-	-		-	-	-	-	-	-	-
0.667		÷			×.	÷		×.	X	XX			$\mathbf{x}$	×.	X	X		
0.500		X	XX	÷	×.	-	×.	×.	X	XX		×.		×.	X	٢X		×.
0.467		X	XX		÷	-		X	XX	XX				÷.	X	X		
0.444		X	XX		X	XX		X	XX	XX					X	XX	XX	
0.333		X	XX		X	XX	-	X	XX	XX		X	XX	2	X	XX	XX	2
0.325	-	X	XX		X	XX	X	XX	XX	XX	-	X	XX	2	X	XX	XX	
0.306	-	X	XX	X	XX	XX	X	XX	XX	XX	-	X	XX	2	X	XX	XX	
0.271	-	X	XX	X	XX	XX	X	XX	XX	XX		X	XX	XX	XX	XX	XX	-
0.222	-	X	XX	X	XX	XX	X	XX	XX	XX	XX	x	XX	XX	x	XX	XX	2
0.221	-	X	XX	X	XX	xx	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX	
0.201	-	X	XX	X	XX	xx	XX	XX	XX	XX	XXX	XX	XX	XX	XX	XX	XX	
0.182	-	X	XX	X	XX	xx	XX	XX	XX	XX	XXX	XX	XX	XX	XX	XX	XXX	X
0.071	-	X	XX	X	XX	XX	(X)	XX	XX	XX	XXX	x	XXX	XX	XX	XX	XXX	X
0.012	-	X	xx	XX	XX	XX	XX	XX	XX	XX	XXX	XX	XXX	XX	XX	XX	XXX	X
0.011	X	XX	XX	(X)	XX	xx	XX	XX	XX	XX	XXX	XX	XXX	XX	XX	X	XXX	X

Fig. (2b). Advice – 5's structure clustering.

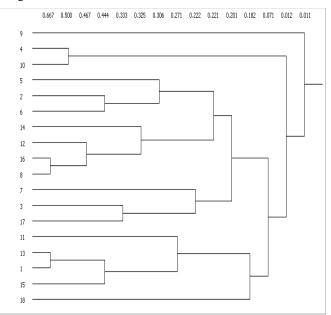


Fig. (2c). Advice – 5's clustering tree.

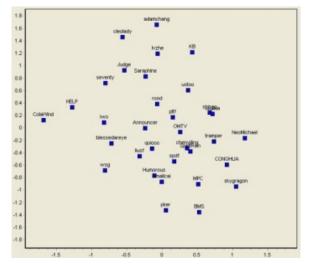
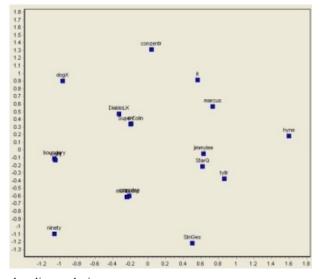


Fig. (3a). Advice – 4's multidimensional scaling analysis.



**Fig. (3b).** Advice – 5's multidimensional scaling analysis.

		1	2	3	- 5	5		7		9	18	11	12	13	14	15
							sev		11	liu				USQ		100
			pre											org	der	
1	rood	100	99	100	100	99	92	99	99	100	99	99	99	100	99	95
2	pltf	99	100	99	99	100	99	100	100	99	100	92	100	99	199	
3	blessedareve	188	99	188	188	99	92	99	99	188	99	99	99	188	99	
4	HELP	100	99	100	100	99	94	99	99	100	99	91	99	100	99	
5	smallcai	99	188	99	99	188	99	188	188	99	188	93	188	99	188	9
6	seventu	92	99	92	94	99	100	99	99	91	99	88	99	93	99	8
7	shingo	99	100	99	99	100	99	100	100	99	188	92	188	99	188	93
8	lululala	99	188	99	99	188	99	188	188	99	188	92	188	99	188	93
9	liusf	100	99	100	100	99	91	99	99	100	99	99	99	100	99	9
18	cleolady	99	188	99	99	188	99	188	188	99	188	98	188	99	188	. 9
11	Announcer	99	92	99	91	93	80	92	92	99	98	100	92	94	94	18
12	ONTU	99	100	99	99	100	99	100	100	99	100	92	100	99	188	9
13	wsg	188	99	188	188	99	93	99	99	188	99	94	99	188	99	. 9
14	quiouo	99	100	99	99	100	99	100	100	99	100	94	100	99	100	9
15	iwo	99	93	99	92	94	82	93	93	99	92	188	93	95	95	19
16	Saraphine	188	99	188	188	99	92	99	99	188	99	99	99	108	99	9
17	chenyiling	100	99	100	100	99	91	99	99	100	99	99	99	100	99	. 9
18	CONGHUA	99	188	99	99	188	99	188	188	99	188	93	188	99	188	9
19	ustoo	100	99	100	100	99	92	99	99	100	99	99	99	100	99	9
28	spdf	108	99	188	188	- 99	91	99	99	188	99	99	99	188	99	- 9
21	SpiritRain	188	99	188	188	99	91	99	99	188	99	99	99	188	99	9
22	NPC	99	100	99	99	100	99	100	100	99	100	93	100	99	100	9
23	luzhe	99	188	- 99	99	188	99	188	188	99	188	98	188	99	188	. 9
24	Judge	99	100	99	99	100	99	100	100	99	100	98	100	99	100	9
25	BMS	99	100	99	99	100	- 99	100		99	188	89	100	- 99	188	- 9
26	tranper	96	99	95	97	99	188	99	99	95	99	86	99	96	99	- 8
27	NeoNichael	99	100	99	99	100	99	100		99	100	92	100	99	100	9
28	pker	99	188	99	- 99	188	99	188	188	99	188	93	188	99	188	- 9
29	skygragon	99	100	99	99	100	99	100	100	99	100	92	188	99	100	9
38	KB	99	108	99	99	100	99	188	100	99	188	98	188	99	188	93
31	adanchang	99	188	99	99	188	99	188	188	99	188	98	188	99	188	- 9

Fig. (4a). Advice – 4's similarity matrix of rules reciprocity (part data).

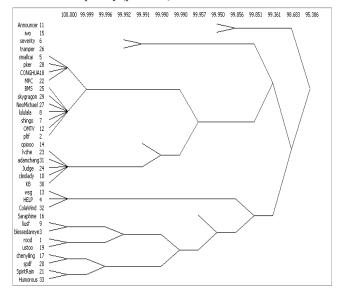


Fig. (4b). Advice – 4's clustering tree of rules reciprocity.

REGE similarities (3 iterations)

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
		nar	Sta	it	bou	ру	jin	Dia	OZC	dog	nin	Sup	ft	tyl	vah	\$tr	non	con	hyn
1	narcus	100	96	97	97	87	96	97	97	100	100	96	97	100	97	100	97	97	100
2	StarQ	96	100	100	99	96	100	188	100	92	92	100	100	96	100	95	100	100	96
3	it	97	188	100	100	93	100	188	100	94	94	188	100	97	100	97	100	188	97
4	boundary	97	99	188	100	86	99	188	100	95	95	99	100	98	100	98	100	188	98
5	py	87	96	93	86	188	96	92	93	75	76	98	96	86	91	82	89	98	83
6	jinnylee	96	188	188	99	96	100	188	100	91	92	188	100	96	100	95	100	188	96
7	DiabloLK	97	100	188	188	92	100	188	100	93	93	188	100	97	188	97	100	188	97
8	ozcsdog	97	100	188	100	93	100	188	100	94	94	188	100	97	188	97	100	188	97
9	dogX	188	92	94	95	75	91	93	94	188	100	92	93	188	93	188	94	94	100
18	ninety	188	92	94	95	76	92	93	94	188	100	92	93	188	93	188	94	94	100
11	SuperColin	96	100	188	99	98	100	188	100	92	92	188	100	96	100	96	100	188	96
12	ft	97	100	188	100	96	100	188	100	93	93	188	100	97	100	97	100	188	97
13	tyllr	188	96	97	98	86	96	97	97	188	100	96	97	188	97	188	97	97	100
14	vahj	97	100	188	100	91	100	188	100	93	93	188	100	97	100	97	100	188	97
15	StriGes	188	95	97	98	82	95	97	97	188	100	96	97	188	97	188	98	98	188
16	nonopoly	97	100	188	100	89	100	188	100	94	94	188	100	97	100	98	100	188	97
17	conzentr	97	100	188	100	98	100	188	100	94	94	188	100	97	100	98	100	188	97
18	hyne	188	96	97	98	83	96	97	97	188	100	96	97	188	97	188	97	97	100

Fig. (5a). Advice – 5's similarity matrix of rules reciprocity (part data).

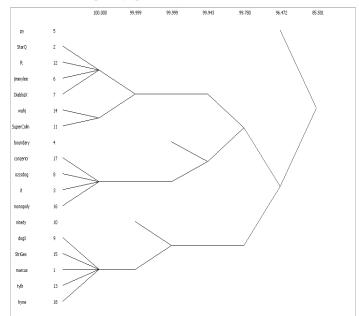


Fig. (5b). Advice – 5's clustering tree of rules reciprocity.

First, compute the node similarity matrix. And then, measure the degree to which the node "matches" the other ones. The greater is the degree, the more of the nodes reciprocity.

Fig. (4a, b) shows that in the advice-4 networks: ① 5, 28, 18, 22, 25, 29 has complete rules similarity with the similarity coefficient of 100%; ② the 6th node and the 26th node have the rules reciprocity on the 99.991% level; ③ the 1st and the 15th node have the worst reciprocity on the level of 99.851%.

Fig. (5a, b) shows that in the advice-5 network: ① 2, 12, 6, 7 nodes have the rules reciprocity on a level of 100%; ② node 5 and node 10 have the rules reciprocity at the level of 95%.

According to the above analysis, we obtain the nodes with the REGE algorithm reciprocity, but we cannot obtain the clear distinction between the roles of the node chain propagation. The Tabu algorithm through block model should be used to define network nodes corresponding to the role of chain propagation.

#### (2) Tabu Algorithm Analysis

Tabu algorithm is mainly used to determine the role of nodes. The assignment matrix will be replaced by a network node 0-1 matrix, and produce 0 - Block and 1 - Block as far as possible. This algorithm requires the data acquisition process after several trials, in order to obtain a more appropriate grouping.

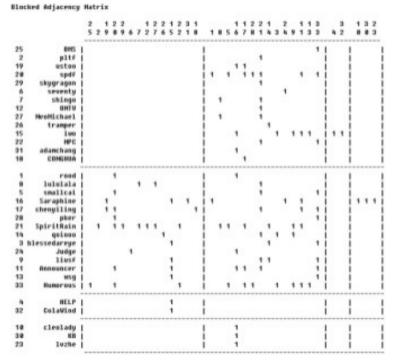


Fig. (6a). advice - 4's block matrix of Tabu algorithm.

Blocked Adjacency Matrix

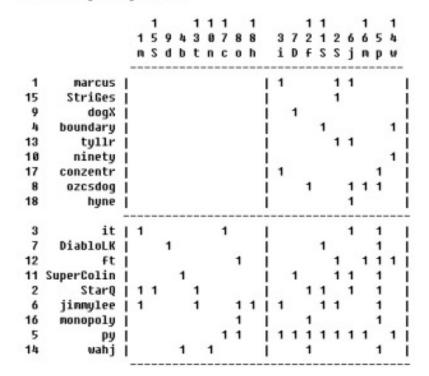


Fig. (6b). advice – 5's block matrix of Tabu algorithm.

After several trials of advice-4 and advice-5, we get the block matrixes as shown in Figs. (**6a** and **6b**) which basically meets the 0 - Rule blocks - block 1.

In advice-4, the nodes are divided into four groups: the first group has an "intermediary" role, and contacts with the second group; the second group is the core in the network which accepts and sends large amounts of information; with zero density the third and fourth group have both extremely non-active nodes in the chain propagation.

In advice-5, the nodes are divided into two groups: the nodes in the first group are chain-type transmission nodes which just accept the information from the second group; nodes in the second group both receive and accept information. They are active nodes in the network which have the highest density.

#### CONCLUSION

In this paper, we use the social exchange theory to revealing the theoretical foundation of the knowledge transfer process and interest-driven mechanism. After in-depth analysis, we use the actual network data to measure the reciprocity of the chain propagation process. Our aim is to explore alternative node in the chain propagation process through the reciprocity measurement. Once important nodes represent the organization; we can explore alternative individuals immediately to minimize the leave-damage, so as to provide valuable suggestions to the knowledge transfer to organizations.

# **CONFLICT OF INTEREST**

The authors confirm that this article content has no conflict of interest.

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